

Maryland Heritage Areas Authority (MHAA)

Fiscal Year 2026

PROJECT GRANTS GUIDELINES FOR APPLICANTS

(Capital and Non-Capital Projects)



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MARYLAND HERITAGE AREAS AUTHORITY PROJECT GRANTS GUIDELINES FOR APPLICANTS

INTRODUCTION
DISCLAIMERS
ELIGIBLE APPLICANTS
ELIGIBLE EXPENSES AND ACTIVITIES
INELIGIBLE EXPENSES AND ACTIVITIES
ONLINE APPLICATION SUBMISSION PROCESS: INTENT TO APPLY AND FULL APPLICATION
PROJECT REVIEW AND SELECTION CRITERIA
GRANT TERMS AND CONDITIONS
GRANT AMOUNTS AND MATCHING FUND REQUIREMENTS AND BUDGET FORM9
GRANT SCHEDULE
SUPPLEMENTAL DOCUMENTS
APPENDIX A: INSTRUCTIONS ON HOW TO CHECK YOUR ORGANIZATION ON SDAT, MEDUSA AND THE NEIGHBORHOOD REVITALIZATION MAPPER
APPENDIX B: SAMPLE SCORE SHEET
APPENDIX C: GRANT TERMS AND CONDITIONS
APPENDIX D: HERITAGE AREA MANAGEMENT ENTITY CONTACT INFORMATION
APPENDIX E: SAMPLE BUDGET
APPENDIX F: PROOF OF NONPROFIT STATUS AND ORGANIZATIONAL DOCUMENTS
APPENDIX G: PHOTOGRAPH REQUIREMENTS
APPENDIX H: PROPERTY OWNER CONSENT 23
APPENDIX I: MARYLAND DEPARTMENT OF NATURAL RESOURCES PROJECT REVIEW
APPENDIX J: APPLICANT CHECKLIST

INTRODUCTION

The Maryland Heritage Areas Authority ("MHAA") is an independent unit of government in the Executive Branch of government that operates in the Department of Planning and is administered by the Maryland Historical Trust (MHT). Funding for MHAA, which is currently \$6 million dollars annually, comes out of Program Open Space funds. Capital and non-capital grant awards are made from the Maryland Heritage Areas Authority Financing Fund, a non-lapsing, revolving fund. The grant program is designed to assist and encourage the **preservation of historical, archaeological, natural, and cultural resources and support economic development through heritage tourism** within the 13 heritage areas certified by MHAA. The following is general information about the grant program and instructions for completing the Capital and Non-Capital Project Grant applications online.

In addition to these guidelines, we highly recommend that you use the following two resources when completing your application:

- FY26 MHAA Instructions for Completing Project Grant Applications and Reviewer Criteria <u>MHAA-</u> <u>Instructions-for-Completing-Project-Grant-Applications-and-Reviewer-Criteria.pdf</u>
- Applicant Checklist (Appendix J on page 26)

DISCLAIMERS

Each applicant shall comply with all applicable federal, State, and local laws, and departmental policies and programs, in carrying out the grant-funded project, including laws about drug-, alcohol-, and smoke-free workplaces; access for people with disabilities; equal opportunity in employment, housing and credit practices; and prohibiting discrimination.

The application process depends on complete and accurate information, and the failure to provide the information requested on the application may jeopardize MHAA's approval of your application. If your application contains personal information—e.g., information that identifies a person's education, financial information, or employment history—you should be aware of the following:

- 1. Any personal information supplied by the applicant will be used principally for MHAA's evaluation of the application, but it also may be shared with other State, local, or federal government agencies involved with the applied-for project;
- 2. MHAA will permit the person whose information is included in an application to inspect, amend, and correct that information;
- 3. Your application and its supporting materials are public records that are generally available for public inspection under the Maryland Public Information Act. There are, however, certain types of information that are protected from disclosure under the Act. If there are portions of your application materials that you believe are exempt from disclosure under the Act, please indicate as much on your application. The Attorney General's website contains helpful information about the Public Information Act and the types of information that it exempts from disclosure: https://www.marylandattorneygeneral.gov/Pages/OpenGov/pia.aspx.

ELIGIBLE APPLICANTS

Nonpr	ofit organizations that meet the following criteria:	Local jurisdictions, state, and federal government agencies are also eligible to	
1.	In good standing with the State of Maryland Department of Assessments and Taxation (SDAT). To check if you are in good standing with the SDAT, please navigate to their website here: https://egov.maryland.gov/BusinessExpress/EntitySearch or contact them directly at 410-767-1330	apply	
2.	Qualified to do business in Maryland		
3.	Have the legal capacity and authority to incur obligations involved under the grant		
All projects must be in a Certified Heritage Area. To check if your project qualifies, please navigate to MEDUSA, Maryland's online Cultural Resource Information System here: https://apps.mht.maryland.gov/medusa/			

See Appendix A for instructions on how to check your organization on SDAT and MEDUSA websites.

ELIGIBLE EXPENSES AND ACTIVITIES

All eligible activities must take place within the boundaries of at least one heritage area. Projects that take place in more than one heritage area are also eligible for application and are called Multi-Heritage Area Grants.

In your application, you should be able to describe how your project will support place-based experiences, historic/cultural/natural resources, and/or traditions. In addition, you should explain how your project supports local heritage-related priorities, interpretive themes, and/or goals that have been identified by the community and/or your heritage area's planning documents. You may cite specific sections of your local heritage area's planning documents, but it is not required. Planning documents include Management Plans, or any other subsequent planning documents created by the heritage area, such as their Five-Year Action Plan or Strategic Plan.

Applicants are STRONGLY encouraged to contact their local heritage areas for more information on these planning documents and to discuss their project with their heritage area director prior to submitting the full application (see Appendix D for contact information). For Multi-Heritage Area Grants, it is important that you discuss your project with ALL the heritage areas in which the proposed project will be taking place prior to submitting your final application.

Generally, grants will be made as one-time awards, not for ongoing projects or activities that require a multiyear grant commitment. However, grants can be awarded to multiple phases of a larger project. Please note that the minimum grant request allowable is \$5,000. For smaller non-capital projects, ask your local heritage area director about their mini-grant program.

Eligibility of Churches and Other Religious Facilities

For capital projects, churches and other religious facilities are generally eligible for assistance for exterior and structural repairs if the specific elements do not directly relate to worship or religious instruction and do not feature religious imagery. For example, stained glass windows with just colored glass or geometric shapes, would be eligible. Structural components surrounding windows with religious imagery, such as window sashes, casements, or framing may qualify for funding as well. Interior work is only eligible in spaces that are not used for worship or religious purposes (e.g., bathrooms, a sanctuary that has been converted to a secular use, or a fellowship hall mainly used for non-religious activities). Spaces used primarily for religious purposes are usually not eligible. Requests will be reviewed for eligibility on a case-by-case basis.

For non-capital projects, programming and activities that take place in a religious space are generally eligible for funding if the activity is seen as a community event that will be open to, and mostly attended by, the general public. Activities directly related to worship or religious instruction are not eligible. Requests will be reviewed for eligibility on a case-by-case basis.

Non-Capital Projects	Eligible Expenses : Non-capital projects range from \$5,000-\$50,000. Funds support and create heritage tourism resources and experiences within the 13 heritage areas.			
Planning	 Feasibility and Planning Studies Research Other planning activities that support the heritage area 			
Interpretation	 Interpretive Exhibits, Signage and Brochures Interpretive Websites and Mobile Apps Wayfinding Signage – Pedestrian only Educational Programs and Materials 			
Programming (preference is given to new or pilot programs rather than ongoing activities)	 Seminars Reenactments Conferences Commemorations Performances Festivals 			

PROJECT TYPES: NON-CAPITAL AND CAPITAL

Indirect Costs for Nonprofits Applying for Non-Capital Projects

Nonprofit organizations requesting grant funds for non-capital projects have the option to include some indirect costs as a part of their grant-funded expenditures. Indirect costs are those operating costs that are not readily identifiable within the specific grant project, but which are incurred for the joint benefit of the grant project and other organizational activities. Indirect costs are frequently referred to as overhead, operating, or administrative costs, and can include rent, utilities, salaries, personnel costs, and professional service fees. Nonprofit applicants can include a line item in their proposed budget titled "Indirect Costs," and have the option of including 10% of the grant request, or an amount consistent with Section 2-208(b), State Finance and Procurement Article, Code of Maryland. The full policy relating to indirect costs is available here: https://mht.maryland.gov/Documents/grants/MHAA policy indirect.pdf

Please note that capital projects and government entities are NOT eligible for the inclusion of indirect costs.

Capital ProjectsEligible Expenses: Capital projects range from \$5,000-\$100,000. Funds support and create heritage tourism infrastructure within the 13 heritage areas.				
 Acquisition (up to 50% Fee title of real property Interest other than fee title (i.e. easement) of real property Interest other than fee title (i.e. easement) of real property subject property) 				
 Development Repair or alteration of an existing building, structure, or site* New Construction for heritage tourism purposes (must have exception significant heritage tourism impact) Trail Construction 				
Rehabilitation	 Returning a property to a state of utility* 			
Restoration of Real Properties	 Accurately depicting a property as it appeared at a particular period of time Removal of features from another time period Reconstruction of missing features from the restoration period 			
Pre-Development	 Plans and specifications Fees for architectural design and engineering 			
*Should	allow for contemporary use while retaining historical, architectural, and cultural character of building.			

Special Conditions for Capital Grants

- MHAA may require conveyance of a term historic preservation easement to MHT on historic properties listed on, or eligible for listing in the Maryland Register that are assisted with Maryland Heritage Areas Authority capital grant funds, see <u>https://mht.maryland.gov/Pages/easement/easement.aspx</u> for additional information on historic preservation easements.
- All capital project activities affecting historic properties must conform to the Secretary of the Interior's Standards for the Treatment of Historic Properties, see https://www.nps.gov/orgs/1739/secretary-standards-treatment-historic-properties.htm
- All capital project grantees are also subject to review by the Maryland Historical Trust Project Review and Compliance Unit to ensure compliance with Sections 5A-325 and 5A-326 of the State Finance and Procurement Article, see https://mht.maryland.gov/Pages/projectreview/project-review.aspx
- Applicants proposing archaeological work will need to align their project with MHT's archaeological guidelines, see https://mht.maryland.gov/Pages/archaeology/archaeology.aspx.
- If the applicant organization is not the property owner you must demonstrate that you have a legal right to carry out the project. This includes notifying the property owner of your project at the time of application and possibly obtaining a letter of consent from them prior to award if your project is selected for funding and it is required by the MHT (see Appendix H for a sample letter).

Did you know?

Capital funds can be utilized for heritage tourism projects relating to boats, train cars, trolley cars, wagons, murals, and other non-structure resources. The resource must have a lifespan of more than 15 years for the work to qualify as capital expenditures.

Supplemental Property Information

In the application you will be asked to briefly describe the property's historical significance, significance to community groups, if applicable, and how the property is/will be used. Please share any additional information about the property, such as special designations (i.e., listed on the National Register or Maryland Inventory of Historic Places, or located in a historic or arts and entertainment district). To verify if your property is associated with any local or state designations, we recommend using the State of Maryland's online Neighborhood Revitalization Mapper <u>https://portal.dhcd.state.md.us/GIS/revitalize/index.html</u>. See Appendix A for instruction on how to use the Neighborhood Revitalization Mapper.

We also encourage applicants to highlight any local community significance that may be associated with the property that may not necessarily be captured in the Neighborhood Revitalization Mapper.

INELIGIBLE EXPENSES AND ACTIVITIES

Project grant funds may NOT be used to pay for the following:

- **Overhead expenses** of the project **including salaries and/or benefits** of permanent or temporary staff of the applicant organization, unless they are part of the allowed 10% indirect costs for nonprofit, non-capital projects (see page 5)
- Marketing expenses (marketing expenses ARE eligible as match)
- Alcohol
- **Religious imagery and symbolism**. Eligibility may be determined on a case-by-case basis. Please review the information about the eligibility of churches and other religious facilities on page 5 or contact MHAA program staff to discuss.

PLEASE NOTE: Staff time (salaries and/or benefits) working on the grant-funded project CAN be used as match.

ONLINE APPLICATION SUBMISSION PROCESS: INTENT TO APPLY and FULL APPLICATION

The application is submitted in two parts via an online process that begins with an **Intent to Apply form that is** due no later than 11:59 pm on January 27, 2025. All applicants must submit an Intent to Apply form online.

The submission of an Intent to Apply form does not in any way commit the applicant to completing a full application. It is simply a way to assess the demand, and work with applicants to craft a strong application. The specifics of your application and budget can change between the Intent to Apply form submission and the full application submission. The link to start a new Intent to Apply form can be found on MHAA's Financial Incentives webpage: https://mht.maryland.gov/Pages/MHAA/heritage-areas-financial.aspx. The link on this page is only to start a new Intent to Apply form.

If you need to save and finish later, you can find your way back to the Intent to Apply Form you started previously by logging in to your account in the MHT/MHAA Grants Portal using the "My Grant Account" link found here: <u>https://www.grantrequest.com/SID_1777/?SA=AM</u>.

Once you have submitted your Intent to Apply form, you are automatically eligible to start your full application and will see a link to the full application in the Grants Portal in your account. You can begin working on your full application ANY TIME after you submit your ITA; you do not need approval from MHAA staff or your heritage area to proceed with the full application. However, we strongly encourage you to speak with your heritage area first as they can provide valuable feedback to help improve your application. Once you have submitted your application, the local heritage area may review it once more and reach out with suggestions and instructions for correcting factual errors and/or making your application even stronger. You are encouraged to follow the recommendations of your local heritage area, as they want to ensure that you submit the strongest application possible. **The deadline for submitting your full application is no later than 11:59 pm on March 3, 2025.**

All online grant materials are available here: https://mht.maryland.gov/Pages/MHAA/heritage-areas-resources.aspx

For log on instructions, see the **Quick Start Guide** located here: <u>https://mht.maryland.gov/Documents/grants/Grants_MHAA_QuickStart.pdf</u>

The deadline for submitting FY26 MHAA Capital, Non-Capital Project Grant Applications and Multi-Heritage Area Grant Applications is March 3, 2025 via the MHT/MHAA Grants Portal, https://www.grantrequest.com/SID_1777/?SA=AM

If you are unable to submit your application online, please contact MHAA staff using the contact information provided on the cover page of this document to discuss alternative submissions methods.

PROJECT REVIEW AND SELECTION CRITERIA

All applications are first reviewed and ranked by the local heritage area grants panel. The local heritage area may decide not to submit your application for review and ranking by the state-level Grants Review Panel if it does not align with the heritage area's goals and objectives. The local ranking of your application impacts your final overall statewide ranking. For all of these reasons, it is important to work with your local heritage area as you develop your application.

Once the local review process is completed, applications are then reviewed and ranked by the state-level Grants Review Panel which consists of roughly 40 volunteers and state employees from across the state with a variety of racial and ethnic backgrounds and professional expertise in the areas of grantmaking, tourism, natural resource management, planning, museums, and heritage. Due to the large volume of applications at the state level, four-five panelists will review your application in full and provide an initial ranking. Then, your application will be presented to the larger panel for a final ranking. Because of this, it is especially important to put forward a strong "elevator pitch" or project summary that concisely summarizes the merit of your project to the larger grant review panel.

The state-level Grants Review Panel recommendations are forwarded to the Maryland Heritage Areas Authority governing body for review and final decision in July 2025.

See Appendix B for the sample score sheet that will be used by both the local and state Grants Review Panels. Please note that the local heritage area may also use local criteria in addition to the MHAA criteria. **We also highly recommend that you use the "FY26 MHAA Instructions for Completing Project Grant Applications and Reviewer Criteria"** <u>MHAA-Instructions-for-Completing-Project-Grant-Applications-and-Reviewer-Criteria.pdf</u> **Reserve List**: Some applications may be selected for MHAA's "Reserve List" and will be considered for funding if and when additional FY26 funds become available. Reserve List projects will be funded in the order in which they are ranked (unless MHAA determines it is necessary to skip a project). Projects on the Reserve List have no guarantee of being funded, and the Reserve List expires at the end of FY26.

GRANT TERMS AND CONDITIONS

All successful grantees will be required to enter into a grant agreement with MHAA. It is important that you understand the terms and conditions of a grant award prior to applying for grant funds, because you will need to abide by them if a grant is awarded. See Appendix C for full terms and conditions.

To gain an understanding of what to expect if you are indeed awarded a Maryland Heritage Areas Project Grant, please refer to the MHAA Grants Manual, which can be found at the following web address: https://mht.maryland.gov/Documents/grants/MHAA%20Grants%20Manual.pdf. The manual is subject to updates, so please make sure you have the most current version.

GRANT AMOUNTS AND MATCHING FUND REQUIREMENTS AND BUDGET FORM

Grants for non-capital projects may not exceed \$50,000. Grants for capital projects may not exceed \$100,000. All applications must have a minimum request of \$5,000.

All grants must be matched by a grantee's contribution to the project in an amount at least equal to the grant (dollar-for-dollar match). A matching contribution means money (cash), or donated or discounted goods and/or services (in-kind), that the applicant organization also spends on the project. Applicants will be asked to identify which project expenses will be covered by grant funds and match funds in their application budgets.

Ineligible Match:

- State of Maryland funds, excluding state staff time which can be used as match
- Expenditures made before the award of the grant (July 10, 2025) or after the project completion date
- Expenditures that do not relate to the grant project
- Expenditures that have not been approved either in the grant agreement or an amendment letter

Examples of Match Expenditures:

- Cash expenditures on project-related expenses
- Project-related expenditures supported by a non-state grant or loan fund
- Applicant organization and partner organization staff salaries for work specifically on the project (note, this can include state employee staff time)
- Volunteer time for work on the project, see http://independentsector.org/volunteer_time for current value of volunteer time in Maryland
- Donated and discounted professional services can be valued at their professional rate, but only if working on the project in their professional role (e.g., an architect donating architectural designs)
- Board members' donated professional services or general volunteer time spent on the project (please note that applicant organization board members may not be paid for services, but their donated time may count as match)
- Donated materials/supplies
- Discounted services (the amount that is discounted can be used as match)

Partial Funding: The state-level Grants Review Panel can award partial funding to projects in cases where ineligible expenses are included in the project budget or to fund more projects in especially competitive funding cycles.

Other Project Costs: If the total project is expected to cost more than the total grant request and required match combined, those additional costs should be listed on the application budget as "Other Project Costs." **State funds should not be included**.

Budget Form: In addition to entering your grant request, match amount, and other project costs in the application, you will also be asked to complete and upload a detailed budget using an Excel form that can be found here: <u>https://mht.maryland.gov/Documents/grants/Grants_MHAA_BudgetDetail.xlsx.</u>

When completing the Excel form, single one line-item budgets are discouraged. A breakdown of costs by multiple line items is preferred. If you are working with a contractor(s) and they give you one lump sum, please ask them to break it down.

When you enter the amount of matching funds in both the application and the budget form they should be EXACTLY the same amount as grant funds requested dollar-for-dollar. All entries should be rounded up to the nearest dollar. If you would like to enter a different amount than the one you listed in your Intent to Apply, you are allowed to revise it at the time of full application and list something different here, but please make sure to let your local heritage area know. **Enter numbers only, no commas or dollar signs**.

Did you know?

The Maryland Historical Trust (MHT) also has separate grant programs for Historic Preservation Capital and Non-Capital projects? For more information visit, <u>https://mht.maryland.gov/Pages/funding/funding.aspx</u>

GRANT SCHEDULE

Dates	Activity				
January 27, 2025 (by 11:59 pm)	Intent to Apply Form deadline – must be submitted online				
March 3, 2025 (by 11:59 pm)	Full applications for capital, non-capital and multi-heritage area grants deadline – must be submitted online				
March – April 2025	Local review and ranking				
April – June 2025	State review and ranking				
July 10, 2025	Grant decisions and notifications				
	 MHAA makes final decisions on grant awards 				
	 Applicants are notified by email and a press release is issued 				
	• If awarded, the grant period begins July 10, 2025 and project-				
	related work can begin.				

	 Work that requires preservation easement, compliance, or archaeology approvals will not be permitted to begin until after those approvals are in place. 			
August – December 2025	Grant agreements drafted, emailed, and signed electronically			
January 2026	The date by which you should receive your first payment (usually 50% of your grant award)			

SUPPLEMENTAL DOCUMENTS

Applicants will be required to submit the following supporting documents with their applications:

Budget

- A detailed budget (See Appendix E for sample budget)
- Budget justification documents (estimates, correspondence that includes price quotes, list prices for budget items, or other explanations as to how estimates were determined)

Personnel

• Resumes of key project personnel (staff and consultants, if known). If you have not yet identified your partners or consultants for this project, please provide a description of the qualifications you will be seeking

Proof of Nonprofit Status and Organizational Documents

- Proof of Nonprofit Status, if applicable (see Appendix F)
- Organizational Documents to include Bylaws, Articles of Incorporation, Constitution, Charter required of all nonprofit applicants

Letters of Support

- For education-related projects a letter documenting the support of your local school district and/or the Maryland Department of Education for projects focusing on Pre-K 12 education projects.
- For Projects on DNR Property approval from the Department of Natural Resources to conduct the project (see Appendix I for procedure).
- For all other projects letters of support for the grant application are encouraged but are not a required submission. Letters from elected officials, partner organizations and community members help to demonstrate the importance of, need for, and urgency of your project.

Capital Projects ONLY

- Photographs of any property/structure in PDF or Word format (see Appendix G). Please note that any images not submitted in a PDF or Word format may not be reviewed as part of the application.
- Map showing location and boundaries of project
- Site Plans/Drawings in PDF or Word format
- For real property acquisition ONLY At least one appraisal (a second will be required if the grant is awarded)

SEE APPENDIX J FOR A CHECKLIST TO MAKE SURE YOU HAVE INCLUDED ALL THE NECESSARY ELEMENTS IN YOUR APPLICATION.

APPENDIX A: INSTRUCTIONS ON HOW TO CHECK YOUR ORGANIZATION ON SDAT, MEDUSA AND THE NEIGHBORHOOD REVITALIZATION MAPPER

Instructions for using **State Department of Assessments and Taxation (SDAT)** website to check your organization's status: <u>https://egov.maryland.gov/BusinessExpress/EntitySearch</u>

- 1. In the "Business Name" field located at the bottom center of your screen, please enter the legal name of your organization and click "search."
- 2. Find and click on your organization on the list of organizations from your search query.
- 3. Once you have opened your organization, scroll halfway down the page to find the "Good Standing" field. This field will either say "This business is in good standing" or "This business is not in good standing."
- 4. If you are not in good standing with SDAT, the reason will be listed below the field. If you are not in good standing due to a missing document, such as an annual report, you can upload that document by scrolling up the page and clicking the "Options for this Business" button.
- 5. If you have any questions about getting back in good standing with SDAT, please contact them directly at 410-767-1330

Instructions for using **MEDUSA** website to verify if your project is taking place in a heritage area: <u>https://apps.mht.maryland.gov/medusa/</u>

- 1. On the left-hand side of your screen, select the "Layers" tab.
- 2. Click the "Other MHT Base Data" box and select the small arrow on the right hand of the tab and click "Maryland Heritage Areas." This will turn on the MHAA layer.
- 3. Once the MHAA layer has been turned on, enter your project's address into the "Find address or place" search bar at the top of the screen and hit enter. This will drop a pin in your project's location.
- 4. You can then compare the location of the dropped pin to the "Maryland Heritage Areas" layer. The land contained within the pink highlighted area is part of a heritage area. Click the property pin to learn which heritage area you are in.

Instructions for using the Neighborhood Revitalization Mapper:

https://portal.dhcd.state.md.us/GIS/revitalize/index.html

- 1. Once you are in the Neighborhood Revitalization Mapper, you can view designation listings on the lefthand side of your screen, by selecting the "Layer List" button (it looks like three sheets of paper stacked on top of each other).
- Then click the "Turn all layers on" button that is in the upper right corner of the same Layer List menu (it looks like a small icon comprised of three horizontal lines with a check mark in the lower right). Select "Turn all layers on" and this will enable this search feature.
- 3. Once the "layer" feature has been turned on, please enter your project's address into the search bar at the top of the screen and hit enter. This will drop a pin in your project's location.
- 4. Click the dot that represents the pin and it will populate any designations associated with that property.
- 5. Use the small left and right arrow keys at the top of the pin information box to click through the various designations. You will know if you have more than one designation by looking in the upper left corner of the pin info box for a summary that shows the number of records out of total records (e.g., 1 of 3).

APPENDIX B: SAMPLE SCORE SHEET

SAMPLE FY26 Maryland Heritage Areas Authority (MHAA) GRANTS REVIEW PANEL SCORING SHEET

Applicant Organization:
Project Name:
Project Name: Project Type: Non-Capital Capital
MHAA Funds Requested: \$
Reviewer Name:
 <u>Project Information (10 Points)</u> 1. Do the project summary, timeline, and overall project description provide a feasible plan for the creation of a heritage tourism product? (0-10 points)
Budget (10 Points) 1. Does the budget contain the necessary expenditures to complete the tasks outlined in the timeline? (0-10 points)
Project Impact (80 Points) 1. Does the project have a clear heritage tourism value? (0-23 points)
 Will the project build partnerships within the heritage area? (0-15 points)
 Will the project sustain or support the regional identity, including any local priorities that have been identified by the local heritage area? (0-20 points)
 NEW for FY26 Does the project highlight an aspect of Maryland's involvement in America's 250th Anniversary? (0-2 points)
 Does the project make a clear case as to why it must proceed at this time? (0-10 points)
 Does the project make provision for physical or programmatic access by individuals with disabilities? (0-5 points)
 Does this project address diverse or inclusive historical narratives? (0-5 points)
Notes:
Final Score: /100

APPENDIX C: GRANT TERMS AND CONDITIONS

All grantees will be required to enter into a grant agreement with MHAA. The grant agreement is a binding contract with standard terms and conditions, including the following:

Grant Term – All grant funds generally must be expended within no more than 24 months of the date the grant agreement is signed by all parties, unless MHAA agrees to a longer term or approves in writing an extension of the grant period. Written progress and final reports must be submitted to MHAA during the grant term, generally at the mid-point and end of the project (grant agreements will specify reporting requirements). You may also be required to submit a certification of expenses with progress and final reports identifying project costs incurred.

Grant Payments – Grant funds generally will be paid in no more than three installments, unless otherwise specified in the Grant Agreement. Payment requests must identify all costs incurred to date. You may also be required to submit vendor price quotes, bids, cost estimates, or other supporting documentation. The last installment of grant funds will not be paid until the project is complete and all reports and any required supporting documentation have been submitted to and accepted by MHAA.

Procurement Procedures – All grant recipients are expected to ensure that the costs they pay for goods and services necessary to carry out the project are reasonable and customary for the type of work performed and materials procured. The following conditions also apply:

<u>Government Agencies</u>: Governmental grant recipients should follow their normal procurement procedures and must be able to document that applicable procurement procedures were followed, if requested by MHAA.

<u>Nonprofit Organizations</u>: Nonprofit grant recipients must utilize a procurement process that allows them to obtain project goods and services at reasonable and customary prices, and if requested by MHAA, must be able to document that their expenditures are reasonable and customary.

<u>Procurements Greater than \$500 and less than \$10,0000</u>: Grant recipients are strongly encouraged to obtain two or more written bids for any goods and services that are expected to cost more than \$500 but not more than \$10,000.

<u>Procurements Greater than \$10,000</u>: If costs for any goods or services are expected to exceed \$10,000, written bids from at least 3 vendors must be obtained. Grant recipients must be able to document their compliance with this condition, if requested by MHAA.

When bids are obtained, grant recipients are not required to select the lowest bid, but they must be able to document why a vendor other than the low bidder was selected and what criteria other than bid price were considered.

Sole-source procurement of goods and services should not be utilized unless the grant recipient can demonstrate that competitive procurement is impractical because only one product or service vendor can meet specific project requirements. As with all procurements, sole source expenditures must be reasonable and customary for the type of goods and services being obtained. If requested by MHAA, grant recipients must be able to justify the use of sole source procurement and document that its expenditures are reasonable and customary for the goods and services obtained.

Workplace Restrictions – Each applicant shall comply with all applicable federal, State, and local laws, and departmental policies and programs, in carrying out the grant-funded project, including laws about drug-, alcohol-, and smoke-free workplaces; access for people with disabilities; equal opportunity in employment, housing and credit practices; and prohibiting discrimination.

Acknowledgment – Grant recipients are required to acknowledge MHAA assistance in all public messaging about grant-funded projects. Grant recipients are also required to acknowledge the support of the local Certified Heritage Area management entity.

Compliance Review – All work on capital projects (except those on which a preservation easement has been or will be conveyed to MHT) and those non-capital projects that involve outdoor signage installation, archaeology, or other forms of ground disturbance, will be subject to review by the MHT Project Review and Compliance Unit in compliance with Sections 5A-325 and 5A-326 of the State Finance and Procurement Article – see https://mht.maryland.gov/Pages/projectreview/project-review.aspx). Recipients must submit their preliminary concept plan or fifty-percent design plan to MHT for its review and must revise their project plans to avoid any adverse effects on historic and archaeological properties that MHT identifies.

Compliance with Applicable Laws – Recipients of funds are responsible for complying with all federal, State, and local laws applicable to the project. This responsibility includes, but is not limited to, compliance with local zoning, building and public safety codes, review by local historic preservation commissions, and federal and State licensing, permitting and environmental requirements.

Corporate Resolution – If a grant is awarded, nonprofit organizations may be required to submit a corporate resolution establishing that the person signing the grant agreement has the authority to bind the organization. This is not necessary if the person signing the agreement is a member of the grantee's board of directors, an elected officer, or an executive director, president, or equivalent leadership position. If required, this form must be completed before grant funds can be paid.

CAPITAL PROJECT GRANT TERMS AND CONDITIONS

In addition to the grant terms and conditions noted above, applicants seeking funds for capital projects may be required to meet the following additional terms and conditions:

Insurance Requirement – Recipients of funds for certain capital projects may be required to maintain property insurance on the assisted property, including the improvements on the property covered by an easement, to insure against hazards such as loss or damage by fire and other casualties, as may be required from time to time by MHAA, in amounts satisfactory to MHAA but in any event not less than the total of the grant and the outstanding principal balance under all mortgages on the property. Recipients may also be required to maintain comprehensive general liability insurance in amounts satisfactory to MHAA. Recipients of funds must cause each policy to be endorsed to name MHAA as an additional insured and loss payee and to require the insurer to give MHT 30 days' prior written notice of policy cancellation, without obligation on the part of MHAA to make premium payments. Insurance coverage must be in place for the duration of all work funded by or included in the project. If the grant recipient or property owner is a governmental entity, the insurance requirements may be satisfied through evidence of self-insurance acceptable to MHAA.

Preservation Easement – If the grant-funded project involves work on a historic property listed or eligible for listing on the Maryland Register, the grantee may be required to convey to MHT a term preservation easement. An easement is a binding legal document that is recorded in the local land records and appears in Maryland Heritage Areas Authority FY26 Project Grant Guidelines 15 the property's chain of title. A preservation easement usually protects the exterior and/or the interior of historic buildings, structures, and associated archaeological resources. It requires that the owner of the property maintain the land and covered improvements in good condition and gives MHT the authority to review and approve any plans the owner (or any subsequent owner or tenant during the term of the easement) may have to carry out construction on the property or alter its existing structures.

The preservation easement is prepared by MHT. MHT will determine what areas of the structure or property the easement will cover. Any easement required will be for a fixed term with a minimum of 15 years and a maximum of 50 years. Each \$5,000 (or portion thereof) of MHAA grant funding requires 1 year of the easement term. For example, a \$20,000 grant award would require a 15-year easement term, and a \$100,000 grant award would require a term of 20 years. If a property receives additional MHAA or MHT grants in subsequent years, the term of the easement would be extended accordingly.

If a preservation easement is required, MHAA ordinarily will not release grant funds until the easement is executed and recorded and all work under the grant has been approved by MHT under the easement. At its discretion, MHAA may release *a portion* of the grant funds prior to execution of the easement, but in no case will MHAA release *all* grant funds before the recording of a preservation easement and MHT approval.

Title Insurance – If a preservation easement is required, the recipient of grant funds will be required to provide title insurance certifying the owner's title to the real property on which the improvements are located and showing all existing encumbrances against the property. A title policy commitment must be reviewed and approved by MHT before the easement is recorded in the land records. Title commitments may contain only those exceptions and encumbrances approved by MHT.

Property Owner Consent and Site Control – The grant recipient must demonstrate that they have the legal right to carry out the grant-funded project. At the time of application, the applicant will be asked to indicate either that they are the property owner or that they have notified the property owner of the proposed project and obtained the owner's consent. MHT may require a letter from the property owner indicating consent to the project should your project be selected for an award.

Site Plan and Legal Description of Property – If a preservation easement is required, the recipient of grant funds will be required to provide a site plan that locates any structures with metes and bounds identified on the site plan, along with a matching legal description of the property.

Minority Business Enterprise Requirement – Recipients of \$90,000 or more in capital grant funds must make a best effort to achieve a Minority Business Enterprise participation goal, prepare a Minority Business Enterprise participation plan, and report on MBE participation efforts as part of the reporting process.

Secretary of the Interior's Standards – All work performed as a part of the grant project must be consistent with the Secretary of the Interior's Standards for the Treatment of Historic Properties (<u>https://www.nps.gov/orgs/1739/secretary-standards-treatment-historic-properties.htm</u>).

APPENDIX D: HERITAGE AREA MANAGEMENT ENTITY CONTACT INFORMATION

County	Heritage Area	Contact Information			
Prince George's	Anacostia Trails Heritage Area	Mx. Meagan Baco			
		Tel.: 301-887-0777			
		meagan@anacostiatrails.org			
		www.anacostiatrails.org			
Anne Arundel Chesapeake Crossroads Heritage A		a Ms. C. Jane Cox, Executive Director			
		Tel.: 410-222-1805			
		Heritage_Area@aacounty.org			
		https://chesapeakecrossroads.org/			
Baltimore City	Baltimore National Heritage Area	Ms. Danielle Walter Davis, Grants Manager			
		Tel.: 410-878-6411			
		dwalterdavis@baltimoreheritagearea.org			
		www.explorebaltimore.org			
Allegany	Passages of the Western Potomac	Ms. Deidra L. Ritchie, Executive Director			
	Heritage Area (Canal Place)	Tel.: 301-724-3655 or 800-989-9394			
		deidra.ritchie@maryland.gov			
		www.canalplace.org			
Dorchester	Heart of Chesapeake Country	Ms. Holly Gilpin, Heritage Area Director			
	Heritage Area	Tel.: 410-228-1000			
		hgilpin@docogonet.com			
		www.visitdorchester.org			
Carroll, Frederick,	Heart of the Civil War Heritage Area	Ms. Elizabeth Scott Shatto, Director			
Washington		Tel.: 240-285-6727			
		liz@heartofthecivilwar.org			
		www.heartofthecivilwar.org			
		Early Review Option: Upon receipt of the Intent to			
		Apply, applicants will be assigned a local grant			
		contact and provided with their contact info. Prior to			
		the March 3, 2025 application deadline, applicants			
		can share an advance copy with their contact for			
		feedback by Thursday, February 14, 2025, 11:59 pm.			
Somerset,	Beach to Bay Heritage Area	Ms. Lisa Challenger, Interim Director			
Wicomico,	beden to bay hentage view	Beach to Bay Heritage Area			
Worcester		Tel.: 443-783-3035			
		info@BeachesBaysWaterWays.org			
		www.beachesbayswaterways.org			
Harford and Cecil	Lower Susquehanna	Ms. Brigitte Carty, Executive Director			
	Heritage Area	Tel.: 410-457-2482			
		brigitte@upperbaytrails.com			
		https://upperbaytrails.com/			

Montgomery County Heritage Area	Ms. Sarah Rogers, Executive Director		
	Tel.: 301-515-0753		
	Fax: 301-515-0193		
	director@heritagemontgomery.org		
	www.heritagemontgomery.org		
Mountain Maryland Gateway to the	Ms. Amber Sanders, Heritage Area Director		
West Heritage Area	Tel.: 301-387-5238		
	amber@garrettchamber.com		
	www.garrettheritage.com		
Patapsco Valley Heritage Area	Mr. Aaron Shapiro, Executive Director		
	410-696-1328		
	director@patapsco.org		
	www.patapsco.org		
	Ms. Lucille Walker, Executive Director		
Southern Maryland National	Tel.: 301-274-4083		
Heritage Area	lwalker@tccsmd.org		
	$www. Destination {\it Southern Maryland.com}$		
Stories of the Chesapeake	Ms. Gail Owings		
Heritage Area	Tel.: 410-778-1460		
_	info@storiesofthechesapeake.org		
	www.storiesofthechesapeake.org		
	Mountain Maryland Gateway to the West Heritage Area Patapsco Valley Heritage Area Southern Maryland National Heritage Area Stories of the Chesapeake		

APPENDIX E: SAMPLE BUDGET

Use the budget detail sheet to prepare a realistic project budget. **The budget MUST address project components mentioned in the Project Summary, Overall Project Description, and Timeline/Schedule**. The following sample budget for a non-capital project is provided to illustrate both the process and format grant project budgets must follow.

Items should be organized by cost category so that similar costs are grouped together, regardless of whether they are grant or match, cash or in-kind contributions. Rates of pay or similar cost breakdowns should be included in each line item. Upload any estimates you have obtained to support your budget and, while it is not required at time of application, you may also list any sources of matching funds. Include information on what the use of funds/activity is and the basis for the cost of the expense/activity.

You are required to download and use the application budget form that can be found here <u>https://mht.maryland.gov/Documents/grants/Grants_MHAA_BudgetDetail.xlsx</u> and in the application. Once it is complete you will need to upload it in the budget section of the application as part of the online application process.

Single one line-item budgets are discouraged. A breakdown of costs by multiple line items is preferred. If you are working with a contractor(s) and they give you one lump sum, please ask them to break it down.

** SEE SAMPLE BUDGET ON NEXT PAGE **

SAMPLE MHAA PROJECT BUDGET

Line Item No.	Work Item (Description)	Grant Funds (rounded to nearest dollar)	Match (total should equal same amount as grant funds)	Other Project Costs (non- state funds)	Total Project Cost	Source of Match if Known (not required at time of application)
	MM STAFF					
1	Curator (26 weeks 30% time)		\$5,304.00		\$5,304.00	City of Smallwood
2	Education Director (26 weeks 10% time)		\$3,120.00		\$3,120.00	City of Smallwood
3	Executive Director (26 weeks 5% time)		\$2,250.00		\$2,250.00	City of Smallwood
	CONSULTANTS					
4	Anonymous Associates (see attached estimate from consultant)	\$35,000.00	\$10,000.00	\$25,000.00	\$70,000.00	Foundation Grant
5	Exhibit Planning Meeting (based on costs for meetings in the past)		\$300.00		\$300.00	Foundation Grant
6	Aquaria Specialists (50 hrs. @ \$50/hr.)			\$2500.00	\$2500.00	Foundation Grant
7	Anyfirm Strategies (33 hrs. @ \$150/hr.)		\$5,000		\$5,000	Foundation Grant
8	Prototyping Consultant (based on estimate received from consultant)			\$2,000.00	\$2,000.00	Foundation Grant
	PROTOTYPING					
9	Prototyping Supplies		\$2500.00	\$2,000.00	\$4,500.00	Donated Goods
	VOLUNTEER SUPPORT					
10	4 exhibit committee members @ approx. 36 hours ea. \$34.99 per hour		\$5,026	\$852.32	\$5,878.32	Donated Time
11	RIGHTS AND REPRODUCTION COSTS		\$1,500.00		\$1,500.00	Unknown
	TOTALS	\$35,000.00	\$35,000.00	\$32,352.32	\$102,352.32	

APPENDIX F: PROOF OF NONPROFIT STATUS and ORGANIZATIONAL DOCUMENTS

Proof of nonprofit status (if applicable):

If the applicant is a nonprofit organization, proof of nonprofit status must be submitted. This should include:

- Articles of Incorporation*
- By-laws*
- Internal Revenue Service approval letter (if applicable)

*Some organizations may have a constitution or charter instead.

Note: <u>All nonprofit applicants are required to submit these documents</u> even if they have provided them in the past under prior MHT/MHAA grant applications.</u>

APPENDIX G: PHOTOGRAPH REQUIREMENTS

Capital projects must submit a variety of **color photographs** (in PDF format or copied and pasted into Microsoft Word) which depict assorted overall views of the property/structure. It is also helpful for the reviewers for non-capital projects to submit images as well.

- Existing Structures
 - o Important interior elements
 - o Important exterior elements
 - Areas of deterioration
 - Images that show the entire structure
 - o Images that show the surroundings of the structure
- Land Acquisition/New Construction Projects
 - Images that show the proposed location
 - Images that show the surrounding area
- Provide a written description of each photograph
- Photographs should be uploaded
 - Please include all photos in a single PDF or Word file, so it may be distributed to the grant review panel.
 - Include the following details in the PDF or Word file:
 - File Name
 - Name of structure or project
 - Name of photographer
 - Date Taken
 - Brief Description

While not a requirement for non-capital project applications, a picture can "speak" a thousand words, so we encourage you to provide images to enhance your application.

*If you are unable to upload all your files, you can email them to <u>andrew.arvizu@maryland.gov</u> and we will add them to your application manually.

APPENDIX H: PROPERTY OWNER CONSENT

If your project is selected for award and asked to complete a letter of property owner consent, please provide the property owner with the sample letter below. They will need to complete a letter in this format indicating their willingness to support the project and provide site control if the applicant organization is not the property owner. You do not need to do this at time of application, only if your project is selected for award and MHT requires it as a condition of your award.

MHAA Property Owner Consent Letter SAMPLE

A Maryland Heritage Areas Authority (MHAA) grant has been awarded to carry out a project on property you own. MHAA would like to confirm that you will allow the grantee to complete the project on your property. This can be evidenced by an existing lease, license agreement or other written document between you and the grantee, which is satisfactory to MHAA. If no written document exists, please use the sample text below to attach a letter indicating your consent for grantee's project to be carried out on your property. The letter should include your legal mailing address, and if the legal owner is a business entity, be printed on the organization's letterhead. REMOVE THIS PARAGRAPH FROM YOUR FINAL LETTER.

[INSERT date]

Ariane M. Hofstedt, Administrator Maryland Heritage Areas Program Maryland Historical Trust 100 Community Place, 3rd Floor Crownsville MD 21032

Dear Ms. Hofstedt:

As the owner(s) of the property located at [INSERT property's physical address including street number/name, city, and zip code] (the "Property"), I/we consent to [INSERT grantee's name] (the "Grantee") carrying out the MHAA grant-funded project [INSERT project name] (the "Project") on my/our Property. I/we understand that my/our consent is a requirement of the grant.

We understand that [CHOOSE THE ONE THAT APPLIES TO YOUR PROJECT: conveyance of a preservation easement] or [amendment of an existing preservation easement] on the Property is required as a condition of the grant and that, as the Property owner(s), I/we are responsible for the legal obligations to maintain the Property that are set out in the easement or the modification. IF YOUR PROJECT DOES NOT HAVE EASEMENT REQUIREMENTS YOU CAN REMOVE THIS PARAGRAPH.

To the best of your knowledge, please list all liens that encumber or are recorded against the Property, such as mortgages/deed of trust, leases, other easements or rights of way, options to purchase, reversionary interests, etc., or state that no liens exist. Your letter MUST include ONE of the two options below: REMOVE THIS PARAGRAPH FROM YOUR FINAL LETTER

I/we hereby confirm that there are no liens on the Property.ORI/we hereby confirm the following liens on the Property:

Mortgage/Deed of Trust securing a \$_____ loan from [INSERT name of bank or lending institution] Lease agreement with [INSERT name or organization, company, or agency]

Sincerely,

The letter must be signed by the person(s) who is/are the legal owner(s) of the property, or if the owner is a business entity, by an authorized officer of the organization. REMOVE THIS PARAGRAPH FROM YOUR FINAL LETTER

APPENDIX I: MARYLAND DEPARTMENT OF NATURAL RESOURCES PROJECT REVIEW

Projects proposed on land managed by the Maryland Department of Natural Resource (DNR) are required to be submitted to DNR for review to ensure consistency with the Department's land management and conservation goals.

Project proponents can include lease holders, private companies, utilities, non-profits, colleges and universities, local governments and other State or Federal agencies. The Project Review process is required by DNR Policy 94:06 and it establishes a legal record of activities proposed on State lands.

Maryland DNR Project Review Process:

All grant proposals in DNR-managed land must have written approval from the DNR land unit manager. Once this approval is obtained, the applicant, or project proponent, is required to submit a Project Information Form (PIF) with the required supporting documentation to

mpsprojectreview.dnr@maryland.gov. Provided that the submitted information is complete, DNR Project Review staff will log the project into our tracking database and distribute it to other units within DNR and the Maryland Historical Trust (MHT) for review and comments. If the submission is incomplete, the applicant will be contacted for the missing information, and the review initiated once it is received. After a review period of approximately 30 to 45 days, comments are compiled, and a response will be provided to the applicant by Project Review staff. Complex projects, or those that require other permits such as Wetlands and Waterways, Critical Area, Erosion and Sediment Control and Stormwater Management, or Environmental Health, may take longer to review or require a secondary review as part of the process.

Please note that the DNR Project Review process does not exempt any project or proposal from any applicable local, State or Federal Laws and regulations or permits. Be advised, some projects on State lands will require a legal agreement between the applicant and DNR to permit access and / or use of State land. The Project Review response will provide direction and guidance of all requirements, where applicable.

PIF forms and other documentation can be found at: <u>https://dnr.maryland.gov/publiclands/Pages/project-review.aspx</u>

APPENDIX J: APPLICANT CHECKLIST

The following is a list of criteria considered during the review process. Use this checklist to ensure you address these components before you submit your application.

□ BASICS

- □ Is your project taking place within the boundaries of your heritage area? If not, you are not eligible to apply to the Maryland Heritage Areas Program.¹ You can check the heritage areas boundaries by consulting with your local heritage area director or by using a Maryland Historical Trust mapping tool called Medusa²: <u>https://apps.mht.maryland.gov/medusa/</u>. A tutorial on the use of Medusa is available here: <u>https://bit.ly/HA-Status</u>
- Did you complete the correct application form (capital or non-capital)? If not, please contact an MHAA staff member and we will send the correct application to your online account. If you are unsure about whether your project will be classified as capital or non-capital, please contact your local heritage area or an MHAA staff member.
- Are you in "Good Standing" with SDAT? This can be checked here: <u>http://dat.maryland.gov/Pages/default.aspx</u>; you should also ensure that your resident agent and primary address are up to date.
- □ Have you been in touch with your local heritage area staff to discuss your project? This is highly encouraged.

□ CHECK YOUR BUDGET

- Did you submit your budget on the required Excel Project Budget spreadsheet form? If not, please re-do the budget on the excel spreadsheet provided by MHAA. Please be sure to submit this form as an Excel document (not a PDF or Word document).
- Does your budget have sufficient detail? Single-line budgets are discouraged. The budget should include multiple line items, if possible.
- □ Are all aspects of the project you describe in your application included in the budget? If not, please include all aspects of the project in the budget.
- □ **Did you upload supporting documentation for your budget?** Examples include a breakdown of costs for budget items like price quotes for materials and services.

$\hfill\square$ MATCH DOCUMENTATION

- □ Have you included the required 1-to-1 match in your project budget? If not, please add that to the project budget. You are not required to list the source of matching funds, but you should if this information is known.
- Make sure you are not using state funds (unless it is state employee staff time) as your match.
 This is prohibited.
- □ CAPITAL PROJECTS (Skip this section if you are applying for a non-capital grant only.)
 - □ Have you included the required photographs as detailed in Appendix G?
 - □ If the request is for property acquisition, did you include at least one appraisal dated within the last 6 months? If not, please obtain one, if not both, required appraisals in order for your

¹ The majority of your project activities must take place within the boundaries of a heritage area.

² Under the "Layers" tab, be sure to check the box for "Other MHT Base Data" and the sub-layer checkbox for "Maryland Heritage Areas" in order to see the heritage area boundaries appear on the map.

application to be considered.

- □ If the Maryland Historical Trust holds an easement on your property, have you begun the process of obtaining easement approval? Please do so as soon as possible. Receiving a grant award from MHAA does not mean that you have received approval from MHT to complete the work described in your grant application. You must still complete and submit a Historic Preservation Easement Program Change/Alteration Request Application, which can be found here: https://mht.maryland.gov/Pages/easement/easement.aspx
- **NON-CAPITAL PROJECTS** (Skip this section if you are applying for a capital grant only.)
 - □ If you are requesting funding for an event or festival, are you introducing a new event or adding a new component if it is an existing event? MHAA will fund new events and expanded/enhanced events; MHAA usually does not usually fund longstanding annual events that have not been changed or expanded.

\Box SUPPORT DOCUMENTATION

- □ If the project takes place on DNR property, did you submit an approval letter from DNR (not just the local park or unit)? If not, please submit an application for approval, as detailed In Appendix I.
- □ If the project is an education project, did you submit a letter from either their local school district, or the Maryland State Department of Education? If not, please request such a letter.
- □ Have you included and/or requested letters of support? Letters of support for the grant application are encouraged but are not a required submission. If you are seeking letters from elected officials, partner organizations and/or community members, please plan ahead and allow sufficient advance request time.